

## News Release

# Convey Channel Accelerator Program Adds Two New Vertical Market Voice Solutions for Master Agents & Sales Partners

**Atlanta, Georgia – September XX, 2018 —** Convey Services' Channel Accelerator program today unveiled two new vertical market solutions available through the Convey network of master agents and their 20,000+ sales partners. Mango Voice and ComTec Cloud provide specialized cloud-based phone and alert capabilities to focused market applications in the telecom/cloud channel.

Mango Voice is one of the first hosted voice providers to support the demanding requirements of the hospitality and dental industries. They offer a propriety easy-to-use interface for call routing with drag and drop editing. For hotel and lodging, Mango Voice's hybrid VoIP solution delivers advanced phone capabilities without having to touch the hotel's current wiring. In the dental market, Mango Voice can be completely integrated with dental practice software to provide 2-way SMS texting, account information, appointment reminders and Smart Caller ID.

ComTec Cloud delivers voice solutions tailored to two security sensitive markets, education and healthcare. ComTec's iConnectRX solution is a unified communication voice platform designed specifically for healthcare. Sophisticated encryption and security features ensure the system is fully HIPAA-compliant and patients' privacy is protected. The iConnectEDU platform is tailored to the needs of schools and campuses for advanced notification. It offers integrated ALERT (<u>A</u>dvanced <u>L</u>ayered <u>E</u>mergency <u>R</u>esponse <u>T</u>ools) modules to provide enhanced safety and communications, from automatically locking down the school with integrated emergency paging, to in-building signage, to protect students and the community.

"Both Mango Voice and ComTec Cloud offer sophisticated voice platforms that address real world applications in the market," said Carolyn Bradfield, CEO of Convey. "The new Channel Accelerator program is delivering dozens of new solutions that agents in the Convey Network can easily sell, even when the solution addresses complicated requirements of specialized markets. We're delivering more opportunities in more markets every day."

"Channel Accelerator enables Mango Voice to engage sales partners to expand their client base in new market verticals, like hospitality and dental practices," said Scott Day manager of channel sales at Mango Voice. "There are no 'one size fits all' solutions in voice. Every client has a unique set of requirements that need to be personally addressed. Agents can take advantage of the resources on the Convey platform to deliver these smarter solutions to their clients."

"ComTec Cloud offers tailored voice solutions in two market segments that every sales partner should pay attention to, education and healthcare," said Mike Vertolli, President of ComTec Systems. "These are huge markets that are largely misunderstood. Channel Accelerator from Convey delivers key market information to help sales partners identify opportunities and connect with clients in their region. Once they find a prospect, we do the rest to deliver a solution. Easier sales and higher commissions are always the goal."



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Channel Accelerator (<u>www.channelaccelerator.com</u>) screens new providers, then helps structure their marketing, compensation and support programs to make them channel-ready. The Program provides master agents with the ability to sell services under a single Channel Accelerator agreement.

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### About Mango Voice

Mango Voice is an enterprise-grade VoIP phone system that's focused on specialized vertical markets. Mango Voice is cloud-based solution for businesses large and small, government agencies, schools, dental offices or other professional service industries. Mango Voice cuts phone bills in half and uses time-saving features to run businesses or medical practices more efficiently. More information visit: <a href="https://mangovoice.com/">https://mangovoice.com/</a>

#### About ComTec

ComTec Systems has been delivering technology solutions since 1988 and has evolved into one of the fastest growing and most successful business telecommunications and managed cloud services providers. ComTec Systems has four divisions— ComTec Cloud Services, ComTec Consulting, ComTec USA and ComTec Financial Services. Together they provide clients with the latest technologies to address their essential business needs. More information visit https://ComTecCloud.net.

### **About Convey Services**

Convey Services manages networks of connected content and marketing portals designed to inform, educate and engage channel partners and direct sellers in the telecom/cloud space, the property and casualty insurance market and food distributors. Convey's portal technology automates and organizes partner management and integrates email marketing technology for outreach to members and enables members to run email marketing campaigns to their customers and prospects. For information visit www.conveyservices.com, info@conveyservices.com or call 888-975-1382.

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