

One of New Jersey's Top Three Title Agencies Chooses ComTec



THE CLIENT

Foundation Title is a title insurance and settlement services company, serving organizations in New Jersey, Pennsylvania, and New York and planning an expansion to Florida. Offering a wide range of solutions for residential real estate and commercial properties, it was named a Top Three Title Agency in New Jersey in both 2017 and 2018.

THE CHALLENGE

Faced with a growing administrative staff and the prospect of geographic expansion, Foundation Title needed an easy-to-use voice platform to improve its day-to-day communication. Its existing VoIP system lacked the support and features appropriate to a mid-sized company. The team would also need extensive training and user acceptance, as well as a quick and seamless cutover to 25+ locations.



We were really unhappy with our prior provider. We were impressed by ComTec's proposal, as well as their knowledge and insight into our particular needs. We noticed a huge difference on day one, and have continued to be impressed by their service and support."

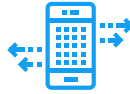
– Peter Casey Wall, Director of Technology and Compliance, Foundation Title

THE SOLUTION

Partnering with Gain Communications, ComTec assessed Foundation Title's situation and created a solution tailored to its communication needs. Thanks to our extensive experience with enhanced unified communications and our powerful iConnect ZX Enterprise platform, we were able to outfit the agency with a range of advanced, scalable services.



Video conferencing



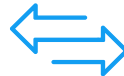
Mobile applications



Fax to desktop



Internal chat and group collaboration



Seamless cutover



Customized training

THE BENEFITS

Thanks to ComTec's feature-rich iConnect ZX platform, Foundation Title now has the tools it needs for growth, without sacrificing efficiency and clear communication. The seamless cutover, coupled with our customized training process, means the agency can immediately focus on its upcoming expansions, free from any concern over potential technological setbacks.



Enhanced unified communication tools can change the trajectory of a company when properly deployed. This team at Foundations is amazing and the Gain Communication partnership was the perfect fit."

– Mike Vertolli, President and CEO, ComTec Systems