

Fast-Growing Professional Services Company Chooses ComTec



THE CLIENT

Sax LLP is a multi-disciplinary accounting, tax, and advisory firm serving the needs of privately held companies, family-owned businesses, not-for-profit organizations and high-net-worth individuals. One of the top 10 fastest growing firms of its kind, Sax has been pursuing its commitment to excellence for over 60 years.

THE CHALLENGE

The ability to effectively communicate with clients and staff is essential for professional services companies, and accounting firms in particular have a high demand for secure, seamless communication. With multiple offices and a significant number of remote workers, Sax needed to upgrade its voice services with scalable technology, but wasn't sure how to complete the migration simply and efficiently.



ComTec's reputation is stellar. The products and services were geared toward a growing professional services company and the staff was amazing. I could not have been happier with the execution and the services provided thus far."

– Matt Hahn, CTO, Sax LLP

THE SOLUTION

To meet Sax's needs, ComTec needed to leverage its extensive resources in cloud, phone, and voice services. iConnectZX, our unified communication platform, made the conversion simple. With mobile applications and advanced functionality for remote workers, as well as instant messaging for users across the organization, our fully integratable platform brought a vast array of services.



Secure video calls

Engage in two-party video calls while keeping the session within the secure corporate communications network



Find Me/Follow Me

Instantly know if the person you need to reach is available and how best to reach them, no matter their location



Digital fax/voicemail

Annotate messages to prioritize and simplify sorting



Custom interface

Tailor your user screen to fit your unique needs

THE BENEFITS

Equipped with a range of scalable and customizable services, Sax LLP now enjoys faster and more efficient communication between locations. Workers can see who is online and quickly reach their peers, and the integrated meeting functionality has streamlined their meetings. Additionally, customers experience quicker turnaround on any issues they face. Sax can now take its next steps toward growth knowing it has the support of a communications expert.



ComTec excels with professional services firms. Our white-glove service and comprehensive on-boarding process make it easy to transition to our platform and service. The robust products and user applications that Sax required matched perfectly with our product offerings.”

– Mike Vertolli, President and CEO, ComTec Systems