

A man with glasses and a beard, wearing a blue button-down shirt, is looking at a tablet in a server room. The background is filled with server racks and blue lighting.

Grow Your MSP Business with a **Partner** That Works Like Your Team

For more than 30 years, **ComTec** has empowered MSPs to expand beyond IT by delivering telecom, UCaaS, and cost-control solutions that win new business, boost recurring revenue, and deepen client loyalty.

Our Partner Program isn't about handing you another product to resell. It's about giving you a **true extension of your team**—with the people, processes, and tools to help you deliver more value to your clients while you focus on running your MSP.

ComTec Systems Partner Program

Designed for MSPs (Managed Service Providers)

Why Partner with ComTec Systems?

When you choose ComTec, you're not just gaining a vendor—you're gaining a team that makes you stronger in every deal, every project, and every client relationship.

Partner Program Advantages



Turn Every Client into Recurring Revenue

Maximize your profits with residual commissions that keep paying as your clients stay with you.



U.S.-Based Team of Specialists at Your Side

Our U.S.-based experts handle the complexities of telecom, UCaaS, and cost reduction so you can stay focused on IT. From discovery to deployment, we step in as an extension of your team—always accessible.



Seamless Extension of Your MSP

We operate under your service expectations, ensuring your clients see you as the trusted single source.



Broader Portfolio, Stronger Client Relationships

Add VoIP, UCaaS, Microsoft Teams integration, and cost-control solutions to your services—keeping clients loyal and competitors out.



Hands-On Deployment & 24/7 Support

On-site installation plus always-available U.S.-based support means your clients never feel stranded—and you never carry the load alone.



Sales & Marketing Built for You

Tap into ready-to-use co-branded collateral, proposals, and training that help you close faster and scale smarter.

Our Commitment: A Partnership That Delivers

We know your reputation is on the line with every client interaction. That's why we act as a true partner—transparent, accountable, and invested in your growth. When you win, we win.



Ready to Grow Smarter? Join the MSP Partner Program today and transform the way you deliver value to your clients.