

Built for Private Equity Firms to Drive Value Across the Investment Lifecycle

# Consolidate Technology. Accelerate Value. Increase EBITDA.

**ComTec** partners with private equity firms to boost portfolio company performance by consolidating telecom, energy, and communications under a single, trusted partner. We reduce costs, modernize systems, and provide support from diligence to exit—helping you unlock value and accelerate growth.

**OUR APPROACH** 

**Financial Visibility Across Your Portfolio** – Centralized dashboards, real-time reporting, and standardized billing for clean insights.

**Support from Diligence to Exit** – Infrastructure audits, expense analysis, and implementation support at every stage.

**Accelerated Value Creation** – Faster rollouts, smoother integrations, and scalable solutions across all portfolio companies.

**Single Partner. Total Coverage** – Unified communication, telecom, cellular, and energy services managed by one experienced team.



# **ComTec Systems Partner Program**

Built to Increase Portfolio Value Without Adding Internal Overhead

## Why Private Equity Firms Partner with ComTec:

We help you deliver measurable value to your clients through solutions that reduce costs, streamline operations, and improve communications—without increasing your workload.



#### Proven Cost Reduction

Identify billing errors, redundant systems, and overspending across telecom, energy, and communications.



# White-Glove Execution

On-site implementation, 24/7 U.S.-based support, and consistent service without disruption.



#### Aligned Incentives, Tangible Outcomes

Earn residual commissions while we manage discovery, implementation, and ongoing support.



#### Turnkey Go-to-Market Tools

Co-branded decks, sales materials, and training to empower your teams.

Portfolio-Wide Scale

Flexible solutions for 5 or 50 companies, with centralized control.

#### **Our Solutions**



#### Scalable Cloud Voice

- → Microsoft Teams, Webex, and contact center integration
- → Improved call quality, higher uptime, lower overhead
- → Standardized systems for M&A and exit readiness

#### **EBITDA-Focused Cost Reduction**

- → Telecom & Cellular Audits uncover errors and remove waste
- → Energy Procurement optimize contracts and reduce costs
- → Unified Communications Optimization eliminate excess licenses, right-size usage
- → Ongoing Vendor Management protect and enforce savings

### Support Across the Investment Lifecycle

**Due Diligence & Discovery:** Identify cost-saving opportunities, modernization areas, and quick wins before acquisition.

**Post-Close Cleanup:** Standardize systems, renegotiate vendor contracts, and remove inefficiencies.

**Ongoing Value Creation:** Drive sustainable savings and operational efficiency.

**Exit Readiness:** Ensure portfolio companies have modern, scalable infrastructure to maximize sale value.

**Let's talk.** Looking to increase EBITDA, reduce costs, and create smoother exits? Partner with ComTec to drive measurable value across your portfolio.

Join Our Partner Program Today